

AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT				1. CONTRACT ID CODE J		PAGE OF PAGES 1 2	
2. AMENDMENT/MODIFICATION NO. 0004		3. EFFECTIVE DATE 08-Jul-2003		4. REQUISITION/PURCHASE REQ. NO. W68MD9-3112-0001		5. PROJECT NO.(If applicable)	
6. ISSUED BY USA ENGINEER DISTRICT, SEATTLE ATTN: CENWS-CT P.O. BOX 3755 SEATTLE WA 98124-3755		CODE DACA67		7. ADMINISTERED BY (If other than item 6) See Item 6			
8. NAME AND ADDRESS OF CONTRACTOR (No., Street, County, State and Zip Code)				<input checked="" type="checkbox"/> X		9A. AMENDMENT OF SOLICITATION NO. DACA67-03-R-0217	
				<input checked="" type="checkbox"/> X		9B. DATED (SEE ITEM 11) 12-May-2003	
						10A. MOD. OF CONTRACT/ORDER NO.	
						10B. DATED (SEE ITEM 13)	
CODE		FACILITY CODE					
11. THIS ITEM ONLY APPLIES TO AMENDMENTS OF SOLICITATIONS							
<input checked="" type="checkbox"/> The above numbered solicitation is amended as set forth in Item 14. The hour and date specified for receipt of Offer <input type="checkbox"/> is extended, <input checked="" type="checkbox"/> is not extended. Offer must acknowledge receipt of this amendment prior to the hour and date specified in the solicitation or as amended by one of the following methods: (a) By completing Items 8 and 15, and returning <u>0</u> copies of the amendment; (b) By acknowledging receipt of this amendment on each copy of the offer submitted; or (c) By separate letter or telegram which includes a reference to the solicitation and amendment numbers. FAILURE OF YOUR ACKNOWLEDGMENT TO BE RECEIVED AT THE PLACE DESIGNATED FOR THE RECEIPT OF OFFERS PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER. If by virtue of this amendment you desire to change an offer already submitted, such change may be made by telegram or letter, provided each telegram or letter makes reference to the solicitation and this amendment, and is received prior to the opening hour and date specified.							
12. ACCOUNTING AND APPROPRIATION DATA (If required)							
13. THIS ITEM APPLIES ONLY TO MODIFICATIONS OF CONTRACTS/ORDERS. IT MODIFIES THE CONTRACT/ORDER NO. AS DESCRIBED IN ITEM 14.							
A. THIS CHANGE ORDER IS ISSUED PURSUANT TO: (Specify authority) THE CHANGES SET FORTH IN ITEM 14 ARE MADE IN THE CONTRACT ORDER NO. IN ITEM 10A.							
B. THE ABOVE NUMBERED CONTRACT/ORDER IS MODIFIED TO REFLECT THE ADMINISTRATIVE CHANGES (such as changes in paying office, appropriation date, etc.) SET FORTH IN ITEM 14, PURSUANT TO THE AUTHORITY OF FAR 43.103(B).							
C. THIS SUPPLEMENTAL AGREEMENT IS ENTERED INTO PURSUANT TO AUTHORITY OF:							
D. OTHER (Specify type of modification and authority)							
E. IMPORTANT: Contractor <input type="checkbox"/> is not, <input type="checkbox"/> is required to sign this document and return _____ copies to the issuing office.							
14. DESCRIPTION OF AMENDMENT/MODIFICATION (Organized by UCF section headings, including solicitation/contract subject matter where feasible.) 8(a) Competitive MATOC Construction Contract WA, OR, ID and MT - See continuation							
Except as provided herein, all terms and conditions of the document referenced in Item 9A or 10A, as heretofore changed, remains unchanged and in full force and effect.							
15A. NAME AND TITLE OF SIGNER (Type or print)				16A. NAME AND TITLE OF CONTRACTING OFFICER (Type or print)			
				TEL: _____ EMAIL: _____			
15B. CONTRACTOR/OFFEROR _____ (Signature of person authorized to sign)		15C. DATE SIGNED		16B. UNITED STATES OF AMERICA BY _____ (Signature of Contracting Officer)		16C. DATE SIGNED 08-Jul-2003	

SECTION SF 30 BLOCK 14 CONTINUATION PAGE

CONTINUATION

SECTION SF 30 BLOCK 14 CONTINUATION PAGE

A. This amendment provides for the following revisions to the solicitation:

1. Paragraph 3.1. of Section 00110 is revised.
2. The Pre-Award Survey forms at the end of Section 00600 are deleted.
3. Volume II is revised as follows:
 - a. Seed Project – Design Authentication is added immediately following Section 00800.
 - b. Seed Project – Site Visit Attendance List is added.
 - c. Seed Project – Pre-Solicitation Conference Attendance List is added.
 - d. Seed Project – Pre-Solicitation Conference main points are added.
 - e. Seed Project – Description of Attached Wage Decisions is revised.

B. The revised attached pages supersede pages of the same number and should be inserted in numerical sequence. New pages should be inserted in numerical sequence. All changes are generally identified, for your convenience, either by strikeout for deletions and underlining of text for additions or single dark line in the margin. All portions of the revised or new pages shall apply to this contract whether or not changes have been indicated.

C. Offerors must acknowledge receipt of this amendment by number and date on the Standard Form 1442 BACK (page 00010-2) in Block 19 or by telegram.

Enclosures:

Revised Section 00110

Revised Volume II:

- Seed Project – Design Authentication
- Seed Project – Site Visit Attendance List
- Seed Project – Pre-Solicitation Conference Attendance List
- Seed Project – Pre-Solicitation Conference Main Points
- Seed Project – Description of Attached Wage Decisions

SECTION 00110 PROPOSAL SUBMISSION AND EVALUATION

1. INTRODUCTION.

1.1. Your firm is invited to submit a proposal for the project entitled “Indefinite Delivery Indefinite Quantity (IDIQ) Multiple Award Contract (MATOC) for Construction Work in Washington, Oregon, Idaho, and Montana.” Prospective offerors are required to prepare and submit proposals that will be evaluated in accordance with this section of the solicitation.

1.1.1. Competition for this procurement is limited to eligible 8(a) firms located in Washington, Oregon, Idaho, and Montana, and 8(a) participants in good standing, serviced by a SBA office outside of these states, but having a Bona fide branch office in this state. A Bona fide branch office is a place of business for purposes of 8(a) construction procurements located where an 8(a) participant regularly maintains an office that employs at least one full-time individual within the appropriate geographical boundary. The term does not include construction trailers or other temporary construction sites.

1.1.2. Joint Venture Agreements – Joint Venture Agreements are allowable on competitive 8(a) set-asides and must be received by SBA prior to proposal due date and approved before award of a resulting contract. If you are contemplating a joint venture on this project, you must advise your assigned Business Opportunity Specialist (BOS) as soon as possible. It is also recommended that the agreement be submitted as soon as practicable to ensure compliance with established regulations. Any corrections and/or changes needed can be made only when your BOS has adequate time for a thorough review before the proposal due date. NO corrections and/or changes are allowed after time of submission of proposal or bids.

1.1.3 **NOTE TO MATOC OFFERORS:** The environmental documentation for this project is in process. No award will be made until this process is complete. Anticipated completion is on or about 1 Jul 2003.

1.2. Project Description. The Multiple Award Task Order Contract (MATOC) will consist of the award of three separate construction contracts to 8(a) contractors. Use of the MATOC will provide the Government with a construction product delivery method that can accommodate quick and straightforward projects, as well as some complex projects, and can help minimize design effort and related overhead expenditures, as well as handle compressed schedules. Task orders will include some military projects to encompass renovation of facilities, range upgrades, and minor new construction. Civil work may encompass new border patrol facilities, renovation of office buildings, minor road repairs, utility work, and work for the project offices. Work could include

security upgrades for military and civilian facilities. Task orders will include a variety of trades such as carpentry, road repair, roofing, excavation, interior/exterior elements, steam fitting, HVAC, plumbing, sheet metal, painting, fencing, demolition, concrete, masonry, as well as asbestos and lead paint abatement incidental to construction and/or project design. The MATOC will not be used for AE services; however, incidental AE services maybe needed for some projects.

1.3. Evaluation and Award. An Indefinite-Delivery Indefinite-Quantity type contract will be awarded to three 8(a) firms submitting the proposals that: a) conform to this Request for Proposal (RFP), b) are considered to offer the best value to the Government in terms of the evaluation factors, including price (seed project), and contractor's coefficient, and c) are determined to be in the best interest of the Government. The total amount of the three contracts will not exceed the cumulative value of \$15 million dollars per contract period, or \$45 million dollars over the life of the contract. See Section 00800 for details. No proposal shall be accepted that does not address all criteria specified in this solicitation or which includes stipulations or qualifying conditions. The evaluation process used to determine the most advantageous offer for the technical criteria is described in the following paragraphs.

2. EVALUATION FACTORS. Proposals will be evaluated on the basis of two factors, **TECHNICAL** and **PRICE** (SEED PROJECT), listed in descending order of importance.

2.1. Technical Evaluation Criteria:

- 2.1.1. Relevant Experience.
- 2.1.2. Past Performance
- 2.1.3. Organizational Structure

2.2. Pricing Factors:

2.2.1. Factor 1: The contractor must submit a price proposal for Seed project entitled "Urban Assault Course, Yakima Training Center, Yakima, Washington." Price must be complete and accurate.

2.2.2. Factor 2: The price proposal must also include a contractor's coefficient for the purpose of pricing sole source orders. (See Section 00800, SC-24 for further explanation and utilization of coefficient.) SC 24 further defines elements which must be included in the coefficient.

2.2.3. Each pricing factor will be evaluated for reasonableness. The pricing factors will be evaluated, but they will not be rated. Financial capacity and bonding ability will be checked for responsibility during pre-award survey, but they will not be rated.

2.4. Summary Of Order Of Importance For Technical Criteria:

2.4.1. Criteria 1, 2 and 3 are equal.

2.5. Technical Merit Ratings: Technical evaluation criteria will be rated using the following adjectival descriptions. Evaluators will apply the appropriate adjective to each criterion rated.

2.5.1. OUTSTANDING. The proposal **fully meets all** minimum performance, capability or qualifications standards required by the RFP **and exceeds many** of the requirements. Information submitted demonstrates offeror's potential to significantly exceed performance or capability standards. The offeror has clearly demonstrated an understanding of all aspects of the requirements to the extent that timely and highest quality performance is anticipated. Has exceptional strengths that will significantly benefit the Government. The offeror's qualifications met the fullest expectations of the Government. The offeror has convincingly demonstrated that the RFP requirements have been analyzed, evaluated, and synthesized into approaches, plans, and techniques that, when implemented, should result in outstanding, effective, efficient, and economical performance under the contract. An assigned rating within "outstanding" indicates that, in terms of the specific factor (or subfactor), the submittal very significantly exceeds most or all solicitation requirements. **VERY HIGH PROBABILITY OF SUCCESS.**

2.5.2. ABOVE AVERAGE. The proposal **meets all** of the minimum performance, capability or qualifications standards required by the RFP **and exceeds some** of them. Has one or more strengths that will benefit the Government. The offeror's qualifications are adequately responsive. Information submitted demonstrates offeror's potential to exceed performance or capability standards. Has one or more strengths that will benefit the Government. The areas in which the offeror exceeds the requirements are anticipated to result in a high level of efficiency or productivity or quality. The submittal contains excellent features that will likely produce results very beneficial to the Government. Response exceeds a "Satisfactory" rating. **HIGH PROBABILITY OF SUCCESS.**

2.5.3. SATISFACTORY (NEUTRAL). Proposal **meets all** of the minimum performance, capability or qualifications standards required by the RFP with few or no advantages or strengths. Equates to Neutral. Information submitted demonstrates offeror's potential to meet performance or capability standards. Acceptable solution. Meets minimum standard requirements. Few or no advantages or strengths. A rating of "Satisfactory" indicates that, in terms of the specific factor (or subfactor), the offeror may satisfactorily complete the proposed tasks, but there is at least moderate risk that he will not be successful. Good probability of success as there is sufficient confidence that a fully compliant level of performance will be achieved. Meets all RFP requirements. Response exceeds a "Marginal" rating. **No significant advantages or disadvantages.**

2.5.4. MARGINAL. The proposal **meets most** of the minimum performance, capability or qualifications standards required by the RFP. Information submitted demonstrates offeror's potential to marginally meet performance or capability standards necessary for minimal but acceptable contract performance. The submittal is not adequately responsive or does not address the specific factor(s) (or subfactor(s)). The offeror's interpretation of the Government's requirements is superficial, incomplete, vague, incompatible, incomprehensible, or incorrect. The assignment of a rating within the bounds of "Marginal" indicates that the evaluator feels that mandatory corrective action would be required to prevent significant deficiencies from affecting the overall project. The offeror's response demonstrates an acceptable understanding of the requirements of the RFP and the approach will likely result in an adequate quality of performance, which represents a moderate level of risk to the Government. Low probability of success although the submittal has a reasonable chance of becoming at least acceptable. Response exceeds an "unsatisfactory" rating. **Significant weaknesses and some disadvantages.**

2.5.5. UNSATISFACTORY. **Fails to meet** performance or capability standards. Requirements can only be met with major changes to the submittal. The submittal does not meet the minimum requirements of the RFP. There is no reasonable expectation that acceptable performance would be achieved. Offeror's response has many deficiencies and/or gross omissions; failure to provide a reasonable, logical approach to fulfilling much of the Government's requirements; failure to meet many of the minimum requirements. The offeror's proposal is so unacceptable that it would have to be completely revised in order to attempt to make it other than unacceptable. **VERY SIGNIFICANT DISADVANTAGES.**

2.6. DEFINITIONS OF KEY EVALUATION TERMS.

2.6.1 Deficiency – A material failure of a proposal to meet a Government requirement or a combination of significant weaknesses in a proposal that increases the risk of unsuccessful contract performance to an unacceptable level. Examples of deficiencies include a statement by the offeror that it cannot or will not meet a requirement, an approach that clearly does not meet a requirement, or omission of data required to assess compliance with the requirement.

2.6.2. Strength – An aspect of a proposal that appreciably decreases the risk of unsuccessful contract performance or that represents a significant benefit to the Government.

2.6.3. Weakness – A flaw in the proposal that increases the risk of unsuccessful contract performance. A "significant weakness" in the proposal is a flaw that appreciably increases the risk of unsuccessful contract performance.

2.6.4. Uncertainty – Any aspect of the proposal for which the intent of the offeror is unclear because there may be more than one way to interpret the offer or

because inconsistencies in the offer indicate that there may be an error, omission or mistake. Examples include a mistake in calculation or measurement and contradictory statement.

3. TECHNICAL CRITERIA SUBMITTAL REQUIREMENTS.

3.1. Relevant Experience.

Provide documentation, which demonstrates the types of relevant experience for itself, ~~subcontractor~~, or teaming contractor whose effort on this contract will significantly influence performance of the proposed construction and design-build effort. Data presented must include all relevant contracts that are currently under construction or that were completed within the past five (5) years and demonstrate an ability to handle the construction of multiple projects with multiple disciplines. Relevant construction experience will be limited to performance of projects similar in size, scope, and complexity to those that may be ordered under this contract and described in paragraph 1.2 of this section. The work to be described under this criteria shall include renovation, alteration and repair, new construction and some associated architecture and engineering work. Offerors should also explain how the information provided is relevant to the proposed acquisition. Projects submitted should be reflective of the type of work identified by this contract. Work should demonstrate multiple projects done during a period of time and show the contractor's ability to complete multiple projects simultaneously with satisfactory results on all projects.

A maximum of ten (10) projects will be evaluated. If more than ten projects are submitted, only the first ten projects will be evaluated starting with the most recent project and working back. Data presented shall be limited to two pages per contract described. Failure to provide the correct, current phone number, fax number, and email address for each point of contact (POC) listed may result in a lower rating for this criteria. Copies of industry awards, certificates, and letters of recommendation may be submitted and will not count in the page limitation. Offerors should include projects with the Federal Government, state and local government agencies, and commercial customers.

3.1.1. Relevant Experience – Submittal

Using a format similar to that shown below, provide specific information on the projects listed.

Relevant Experience of Firm:

Project Title, Contract Number & Location
Project Construction Type (e.g., Indefinite-Delivery, Indefinite-Quantity)
Total Dollar Amount
Start & Completion Dates (Month/Year)

Role of Firm(s) (e.g., prime, sub) (address type of work performed and percentage of work, as applicable); also include any proposed team members that were directly involved in this project, including work performed, roles and responsibilities.
Brief Description of Project (address how this relates to solicitation project)
Customer Point of Contact (i.e., name, relationship to project, agency/firm affiliation, city, state, current phone no, and email address if available)
Awards or recognition received (if applicable)

3.1.2 Relevant Experience - Evaluation

This criterion will be evaluated for the similarity of size and scope to the work identified in this solicitation. More consideration may be given for offerors with experience for performing IDIQ contracts, for work performed in the Pacific Northwest and for the extent to which the firm has performed the same types and volumes of work described in 1.2 of this section.

3.2. Past Performance of the Prime.

3.2.1 Past Performance – Submittal

Past performance for projects listed in criterion one should be provided. If the evaluation is in the CCASS system, the contractor does not need to provide additional information. If an offeror does not have a past performance rating available in CCASS or wishes to augment the CCASS system ratings, the offerors may ask customers to submit the Customer Satisfaction Survey found at the end of this section. For each project constructed for Private Industry, provide a completed customer satisfaction survey for each applicable project within the last five (5) years. All Customer Satisfaction Surveys must be submitted to the Government from the customer or agency that is providing the information. Further instructions are found at the top of the Customer Satisfaction Survey. The Government reserves the right to consider all aspects of an offeror's performance history. Should the offerors want to review the CCASS ratings contained in the Corps of Engineers CCASS Database, they may request the information by fax on company letterhead at the following telefax number: (503) 808-4596. The Government reserves the right to contact the evaluator on previous Government or Private Sector work to verify the Offeror's construction experience .

3.2.2. Past Performance - Evaluation- Past performance for the projects listed in criterion 1 will be evaluated first and higher evaluation ratings will be given for relevant projects with outstanding evaluations. In descending order, lower ratings may be given to evaluations of Above Average, Average, Marginal, and Unacceptable or projects which have no relevance or connection to the scope of work anticipated under

this contract. Other evaluations found in the Government CCASS data base and other customer surveys will be considered. If an Offeror has no past performance evaluations within the government database or Performance Summary sheets included in the proposal, a neutral rating will be awarded. The Government reserves the right to contact the evaluators of either the CCASS or the Performance Summary Sheets submitted. The Government also reserves the right, but is not obligated, to query any Government agencies, databases, and publications for information such as performance evaluations, debarment, terminations, and litigation for evaluation purposes.

3.2.3. NO RELEVANT PAST PERFORMANCE INFORMATION. In accordance with FAR 15.305, a neutral rating will be assigned to an Offeror without a record of relevant past performance or for whom information on past performance is not available. However, an Offeror may submit and be evaluated on past performance information regarding predecessor companies, key personnel who have relevant experience, or subcontractors that will perform major or critical aspects of the requirement when such information is relevant to the instant acquisition.

3.2.4. ADVERSE PAST PERFORMANCE INFORMATION. In accordance with FAR 15.306, the Government may initiate exchanges with an Offeror to clarify adverse past performance information when the Offeror has not previously had an opportunity to comment.

3.3. Organizational Structure.

3.3.1. Qualification

3.3.1.1 Qualification – Submittal

Describe the minimum hiring qualification criteria for the key positions stated below to include level of education, professional licenses, technical certifications/licenses/qualifications, experience and background, skill levels and training. Provide resumes for each member of the management team citing specific relevant experience. Key positions should include Project General Manager (the person in the corporation that will lead all the personnel under this contract); Project Manager(s) (person(s) leading the effort on task order(s)); Site Quality Control Manager (Lead QC for the contract); Construction Superintendent (Construction super assigned to Task Order(s) under this contract); AE Project Manager (lead PM/engineer representing the supporting design firm). In a matrix format, identify how these positions (or your company's label for these positions) interact within the organization.

3.3.1.2. Qualitication – Evaluation

Firms who provide their hiring qualifications and resumes for proposed personnel and how the personnel interact in the organization will receive a satisfactory rating. A

more favorable rating will be given for firm's personnel who have experience with IDIQ type contracts and for those personnel that exceed the minimum requirements for their position. More consideration may also be given to firms who provide a logical interaction sequence.

3.3.2 Approach

3.3.2.1 Approach – Submittal

. Describe your approach to design/build or abbreviated design for small to medium range projects (\$500,000 to \$5,000,000). Discuss how your approach would differ between the small and large projects. Explain how your design A/E team is incorporated into this process and who in your firm has the responsibility to coordinate the efforts for a design/build project.

3.3.2.2. Approach - Evaluation The criterion will be evaluated to ascertain the firm's familiarity with design/build. More consideration will be given to firms providing clear, concise descriptions of their approach and can demonstrate successful completed projects using their design/build approach.

4. PROPOSAL CONTENTS.

4.1. Proposals shall be submitted in two parts: a technical proposal and (b) a price proposal (Seed Project). **For ease of evaluation, each part of the proposal should follow the same organization and title format as the criteria outlined in this Section (00110) of this solicitation.** An example is shown below:

Technical Proposal

Relevant Experience

Past Performance

Organizational Structure

Price Proposal

SF 1442

Acknowledgement of Amendments

Price Proposal for Seed Project, Coefficient, and Section 00600

Bid Bond – 20% of the Seed Project

Each part shall be submitted in a separate envelope or package with the name of the part of the proposal (i.e., technical or price) clearly printed on the outside of the envelope or package. The maximum number of pages in the proposal shall be 60 with font size no smaller than 10 point. Proposals must set forth full, accurate, and complete information as required by this RFP. Absence of information will be deemed as if no support for that criteria is available. Offerors submitting proposals should limit submission to data essential for evaluation of proposals so that a minimum of time and money is expended in preparing information required by the RFP. Proposals are to be on 8 ½ x 11 – inch paper, to the maximum extent practicable, and submitted in standard letter (8 ½ x 11-inch) hardback loose-leaf binders. Contents of binders shall be tabbed and labeled to afford easy identification from the proposal Table of Contents. No material shall be incorporated by reference or reiteration of the RFP. Any such material will not be considered for evaluation. It shall be presented in a manner, which allows it to "STAND ALONE" without need for evaluators to reference other documents. Photographs and organizational charts will not be considered a page. Proposals in excess of 60 pages may be discarded. Unnecessarily elaborate brochures or other presentation materials beyond those sufficient to present a complete and effective response are not desired and may be construed as an indication of the proposer's lack of cost-consciousness. Penalty for making false statements in proposals is prescribed in 18 U.S.C. 1001.

4.2. **Technical Proposal Format**. As a minimum, each copy of the technical proposal should contain the information, and follow the general format specified below. Pages should be numbered from beginning to end, without repeating for new sections.

TECHNICAL PROPOSAL (5 SETS REQUIRED (ORIGINAL + 4 COPIES))

- Technical Proposal Cover Letter, to include:
 - Solicitation Number
 - Name, address, and telephone and facsimile numbers of the Offeror (and electronic address, if available)
 - Names, titles, and telephone and facsimile numbers (and electronic addresses if available) of persons authorized to negotiate on the Offeror's behalf with the Government in connection with this solicitation
 - Names, title, and signature of the person authorized to sign the proposal.
 - A statement specifying the extent of agreement to furnish any and all items upon which prices are offered at the prices set opposite each item.
 - A statement that the offer has an acceptance period of 120 calendar days from the date the offer is submitted.
- Table of Contents. List all sections for the technical proposal. Any future amendments, additions and/or revisions to proposal shall include updated Table of Contents for each set.
- Relevant Experience
- Past Performance
- Organizational Structure

4.3. **COEFFICIENT AND DESIGN SERVICES PRICE PROPOSAL**. The coefficient/price proposal shall be submitted in ORIGINAL only and must be signed by an official authorized to bind your organization. Provide, the name, address, phone and fax numbers for your bank and bonding company. Financial capability will be checked, but not evaluated. Note that SF 1442, Block 13D, provides the number of calendar days after the date of the offer which the proposal is firm.

The price proposal for the seed project, to be submitted at the same time as technical proposal, should include:

Price Proposal (Original Only)

- SF 1442, Solicitation, Offer and Award and Corporate Certificate
- Acknowledge all amendments by number and date in Block 19 on SF 1442 BACK
- Price Proposal for Seed Project, Coefficient, Section 00600, Representation, Certifications and Other Statements of Offerors and Pre-award Information
- Bid Bond – 20% of the Seed Project

5. **SELECTION AND AWARD WITHOUT DISCUSSIONS**. It is the intent of the Government to make award based upon initial offers, without further discussions or additional information. Therefore, proposals should be submitted initially on the most favorable terms from a price and technical standpoint. Do not assume you will be afforded the opportunity to clarify, discuss or revise your proposal. If award is not made on initial offers, discussions will be conducted as described below.

6. **COMPETITIVE RANGE**. After initial evaluation of proposals, if the Contracting Officer determines that discussions are to be conducted, the Contracting Officer will establish a competitive range comprised of all of the highest rated technical proposals, unless the range is further reduced for purposes of efficiency. (The Contracting Officer may determine that the number of most highly rated proposals that might otherwise be included in the competitive range exceeds the number at which an efficient competition can be conducted). Discussions may be held with firms in the competitive range.

7. **DISCUSSIONS**. Written or oral (i.e., telephonic) discussions may be conducted by the Government with all offerors in the competitive range. As a result of discussions, offerors may make revisions to their initial offers. If an offeror's proposal is eliminated or otherwise removed from the competitive range during discussions, no further revisions to that offeror's proposal will be accepted or considered. Discussions will culminate in a request for Final Proposal Revision, the date and time of which will be common to all offerors.

8. **SELECTION AND AWARD**. The Government intends to make award based on initial offers. After Final Proposal Revisions have been received (discussions are

complete), the Technical Evaluation Team will evaluate supplemental information provided by offerors, adjust technical ratings previously assigned, and provide a recommendation to the Contracting Officer. Subsequently, and after evaluation of any changes to proposed prices, the Contracting Officer will perform a best-value analysis. Selection will be made on the basis of the responsible offer, which conforms to the RFP and represents the most advantageous offer to the Government, subject to availability of funds.

9. BEST-VALUE ANALYSIS

9.1. The Government is more concerned with obtaining superior technical proposals, than with making award at the lowest overall price to the Government. In determining the best value to the Government, the tradeoff process of evaluation will be utilized. The tradeoff process permits tradeoffs among cost or price and non-cost factors, and allows the Government to consider award to other than the lowest priced offeror or other than the highest technically rated offeror.

9.2. **You are advised that greater consideration will be given to the evaluation of the technical rather than price, with evaluation factors other than cost or price, when combined, being significantly more important than cost or price.** The best-value offers of three contractors will be selected using a tradeoff analysis of technical ratings and price. In making this determination, the Government is concerned with achieving highly qualified firms with a reasonable price. It is pointed out, however, that should technical competence between offerors be considered approximately the same, the price could become more important in determining award. Award of Task Order entitled "Urban Assault Course, Yakima Training Center, Yakima, Washington," will be made to the one of the three contractors awarded this MATOC contract who represents the lowest price for this seed project.

10. DEBRIEFINGS. Upon written request to the Contracting Officer, unsuccessful offerors will be debriefed and furnished the basis for the selection decision and contract award. Debriefings will be in accordance with FAR Part 15. 505 and 15.506.

11 PROPOSAL EXPENSES AND PRECONTRACT COSTS. This RFP does not commit the Government to pay costs incurred in preparation and submission of the initial and any subsequent proposals or for any other costs incurred prior to execution of a formal contract.

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DESIGN AUTHENTICATION

URBAN ASSAULT COURSE YAKIMA TRAINING CENTER, WA.


Signatures affixed below indicate the drawings and specifications included in this solicitation were prepared, reviewed and certified in accordance with Department of Army Engineer Regulation ER 1110-345-100, DESIGN POLICY FOR MILITARY CONSTRUCTION.

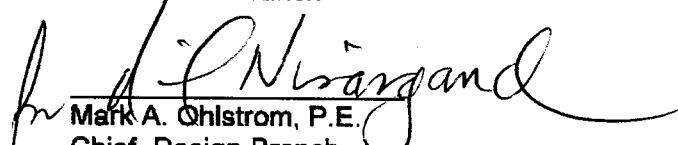


Bruce McKean
Principal of Firm
Helix Architecture



Emmanuel R. Alvarez
COE Project Manager

FOR 
Dean M. Schmidt
Chief, Tech. Eng. & Review Section,
Construction Branch


Mark A. Ohlstrom, P.E.
Chief, Design Branch


Rick L. Moshier, P.E.
Chief, Engineering & Construction Division

This project was designed for the U.S. Army Corps of Engineers, Seattle District. The initials and/or signatures and registration designations of individuals appearing on these project documents are within the scope of their employment as required by ER 1110-1-8152, ENGINEERING AND DESIGN PROFESSIONAL REGISTRATION.

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**URBAN ASSAULT COURSE
YAKIMA TRAINING CENTER
PN 57654
Site Visit – 26 June 2003**

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**SIGN-IN SHEET FOR PRE-PROPOSAL CONFERENCE FOR RFP NO. DACA67-03-R-0217, IDIQ MATOC for
Construction Work, WA, OR, ID, & MT
8:00 A.M., 1 July 2003**

Name & Title	Agency/Firm Name	Phone No.	Fax No.	Email Address
1 Chucker McGraw Senior Estimator	Strombitt Construction	425-823-1954	425-823-8635	ChuckerM@Strombitt.com
2 Robert Smith VP	Chung & Associates, Inc	801-450-8444	801-951-2651	bob.smith@chunginc.net
3 Jim Mortensen V.P.	McKenney Co. Inc	360-570-2935	360-570-2000	jmortensen@mckenneyco.com
4 DAN HARRIS CHIEF ESTIMATOR	BIRD CONST. INC.	425-392-7544	425-392-5509	danharris@birdca
5 Stan Uhlig General Manager	PRI/DVI	360-308-9622	360-308-0297	SUhlig@Del-Ten.com
6 Sand. Toivonen Project Engineer / as Manager	Macro-Z Technology	714-564-1130	714-564-1144	metbz@earthlink.net
7 Kathleen Guthrie Marketing	Sanders & Assoc. Inc	425-401-1611	425-401-1619	compeng@saiengineering.com
8				

**SIGN-IN SHEET FOR PRE-PROPOSAL CONFERENCE for RFP NO. DACA67-03-R-0217, IDIQ MATOC for
Construction Work, WA, OR, ID, & MT
8:00 A.M., 1 July 2003 (continuation page)**

Name & Title	Agency/Firm Name	Phone No.	Fax No.	Email Address
9 Mark Feldman Program Manager	North Wind, Inc	208-289-2439	208-289-2443	MFELDMAN@NORTHWIND.COM
10 EDWARD Holmes PRESIDENT	Ebony Iron Works Inc	503-2243038	503-2243062	EBONYIRON@AOL.COM
11 Joy Holmes Vice-President	Ebony Iron Works	503-224-3038	503-224-3062	ebonyiron@aol.com
12 JAY LEE OWNER/Rep	JKT-PC-EARTH	208-476-7787	208-476-5636	EARTH@CREATIVE-ID.NET
13 Randy Smith President	Montcon Inc.	208-772-6003	208-772-2533	NORTHWIND@ICEHOUSE.NET
14 Tamara Vance PRESIDENT	DDI	208-637-1185	208-237-0462	Tam@claredesignsinc.com
15 Peter Jovise Engineer	Herrera Environmental Consultants	206-441-9080	206-441-9108	Pjovise@herrerainc.com

DACA67-03-R-0217

R0004

**Pre-Proposal Conference for RFP DACA67-03-R-0217
IDIQ MATOC for Construction Work, WA, OR, ID, & MT
8:00 AM, 1 July 2003**

The following are the main points that were discussed at the above pre-proposal conference:

1. There are not any contaminated materials expected to be involved in this contract, other than lead-based paint and asbestos.
2. The difference between a MARC contract and a MATOC contract is that MARC is remediation, and MATOC is construction.
3. The coefficient is applied only to sole source task orders. It is anticipated that most task orders will be competed among the 3 winning MATOC contractors.
4. Besides the Seed Project, there are no known projects earmarked for this contract.
4. There will be some design-build involved on this contract.
5. There will be MILCON funding on some projects.
6. A contractor's 8(a) certification is good for all states.
7. Minutes are not taken at site visits.
8. Submit past performance information only for the prime who is submitting a proposal for this project. If you are submitting a proposal for this project as part of a joint venture, you may also submit past performance information for the other firm that is part of your joint venture.

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DAVIS-BACON GENERAL WAGE DECISIONS:

a) **WA030001 (Heavy and Highway)** - All work more than 5 feet (1.5 meters) from the perimeter of a building shall be performed under this wage decision. [*](#)

b) **WA030013 (Building)** - All work inside and within 5 feet (1.5 meters) of a building shall be performed under this wage decision. [*](#)

[*The location of the site of the Seed Project is WEST of the 120th meridian. Please take this fact into consideration when determining what wage rates to use.](#)

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